



Hanbury Davies

Founded in 1999, Hanbury Davies has become one of the largest privately owned distribution and logistics companies in East Anglia. With its head office based at Europe's premier container port, Felixstowe and national coverage at all main ports and rail terminals, Hanbury Davies operates over 500 vehicles in a variety of market sectors. The fleet image is distinctive and the accent is placed on cleanliness and appearance. The company has established an enviable reputation for the highest standards of customer service, operational efficiency and forward thinking policy.

One of their key strategies remains a firm commitment to minimising environmental impact. The emphasis is on maximising loads and minimising empty running which helps reduce the number of vehicles on the road.

This focus on efficiency, good practice and improved performance has influenced the company's expectations of suppliers and bought in services. They strive to deliver and therefore expect a first class product and service.

Naturally, the rapid and sustained growth of the company has led to a number of changes including a reassessment of their HR and payroll software. Although initially using a market leader, the personnel team at Hanbury Davies recognised this system fell short of their needs when faced with the demands and complexities associated with an expanding workforce. They required a product with a reliable history and the tested capacity for Iseries integration to fully automate payroll function.

The company's IT Manager, already familiar with Cyberaid's products from a previous business, recommended a changeover to their package for the AS/400 platform. Cyberaid has extensive experience in the IBM AS/400 platform, and over the last twenty years has developed a range of native HR software products. Cyberaid remains the largest HR/Payroll suppliers to the AS/400 market in the UK, with a user base spread across a diverse mix of company types and sizes.

Cyberaid's products for the AS/400 platform are marketed under the CyBis banner. They are infinitely scalable to adapt to changing requirements in the most flexible way and whatever is installed on one model of AS/400 can run equally happily on another.

Darren Quinton, IT manager at Hanbury Davies explains the reasons behind Hanbury Davies' choice:

“Cybis allows us to fully integrate a payroll function with our business systems. Drivers' pay and other benefits calculations are an automatic process, which once accepted by operational staff are written to Cybis files automatically. We require a corporate database approach to all our system solutions and Cybis provides this, together with the necessary security.

“We design and write all our own systems except financials and payroll gross to net. With Cybis we have selected a well-established product that allows us to interface our in-house systems. It also allows us to interrogate the database as we require for the necessary management information.”

Through enormous effort and commitment to quality, Hanbury Davies has established a strong image, secure foundations and widespread respect across the transport industry.

Hanbury Davies confirm that Cybis has become one of their most important business systems improving efficiency and contributing significantly to their ability to keep pace with change.